

Safe Energy for Life!

# SALES KIT 2022

& INTERNATIONAL REFERENCES

INFOSEC UPS SYSTEM is a French manufacturer that has been ranked at the top of the power safety market for more 30 years.

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# **Company Profile**

Infosec Communication started its operations in 1991 as a manufacturer of Uninterruptible Power Supply systems in Nantes, Western France. Today, Infosec has 2 regional offices: Middle-East (Dubai) and South America (Panama). Infosec UPS System is today present in more than 100 countries.

Infosec has successfully grown in the power safety market, focusing on UPS's and the surge protectors field as well as laptops chargers – Over the last 30 years, Infosec's teams of engineers have designed and produced complete protections systems with software applications that provide perfect protection for sensitive equipment in all circumstances - this expertise has allowed Infosec solutions to gain confidence from both the IT and Contracting/Construction industries on several continents.

Infosec UPS System products are distributed in Europe and worldwide through 3 main distribution channels that are covered by the sales teams via wholesalers:

- Traditional IT network
- Electrical distribution network
- General or specialized mass distribution

In 2007, Infosec UPS Communication decided to demonstrate its environmental commitment in a meaningful and tangible way has since gained ISO 14001 certification for all Infosec UPS System design, manufacturing, assembly and after-sales activities. As an ISO 9001 certified company, these processes are also the proof of its profound and on-going determination to build customer satisfaction and long-term partnerships.



# **Infosec Worldwide**

Thanks to its 2 branch offices, Infosec is able to support its distribution partners in every market with the necessary marketing & sales solutions, technical advice & information, and finally promptly delivered product orders as well as efficient after sales service!







# Infosec

Infosec UPS System's range include UPS, voltage regulators and other power protection solutions of electric, electronic and computer hardware for professionals and private individuals. By optimizing quality, availability and even the source of the energy used by electronic and industrial equipment, Infosec helps improve service continuity while reducing electric consumption and the rate of equipment renewal.

Infosec UPS System **UPS devices** are based on the best technologies. The wide range was designed to adapt to all environments: from single PC applications through to industrial and medical environments.

Infosec UPS System **regulators** bring stable voltage to non-critical applications that could be adversely damaged by electrical disturbances.

Infosec UPS System **surge protectors** ensure vital electric protection of home, multimedia and hi-fi equipment and extend their useful life.

INFOSEC UPS System™ **inverters chargers** is the perfect solution to provide a temporary or permanent electric autonomy to places suffering long electric power shortage.

Infosec UPS System **energy savers** reduce the annual electricity bill while protecting the TV or computer hardware.

















# **Infosec Quality Policy**

Since Infosec UPS System was created in 1991, quality has always been our main concern and our brand awareness is mainly built thanks to the quality of the products. It is the responsibility of the R&D Department to keep up with the latest technology, to ensure that products belong to the highest-end solutions in the world. Infosec is also involved in a continuous program of product cost reduction and quality improvement.

Quality Control processes are numerous prior to any shipment:

#### 1. PCB Assembly Quality Control

PCB Active simulation test - 100% Control ● UPS function simulation test ● Assembly PCB Quality Statistical Analysis ● Assessment of sources of error and methods of improvement ● Instruments and facilities (PCB simulation test stations, experienced engineers)

#### 2. IPQC: In Progress Quality Control.

To maintain our Manufacturing Zero defect (MZD) and Reliability Zero Defect (RZD), INFOSEC has its own IPQC for insuring that every single assembled UPS meets the required quality standards.

#### 3. Production quality control

CUFTS (Computerized UPS Function Testing System), 100% inspection ● UPS functions: normal, short circuit, overload, blackout, Sustained High Voltage, Sustained Low Voltage (brownout) ● Accumulated reject rate of over 3% for any batch triggers for abnormal Quality Processing Report ● Identification of sources of error and methods of improvement

### 4. Dynamic Burning Test, 100% inspection

Programmable Burning Test Rack ● Blackout Simulations on the UPS ● 5 seconds Blackout, every 20 seconds, for 4-6 hours ● Battery Voltage must be maintained above 13.3 V during each blackout

#### 5. Quality Control - MQP

General Quality Programs ● Receiving Inspection ● Quality Records ● Subcontractor Control ● In Process Control ● Product Inspection / Final Audit ● Tooling / JIG Inspection ● Problem Solving ● Customer Satisfaction Feedback ● ISO 9001 Quality Insurance ● Multiple Check Point, MQC Procedure Maintain RMA Rate at under 0.5%

Infosec use ATE test equipment with many years for all products. ATE is Automated test equipment. It is any apparatus that performs tests on a device, known as the Device Under Test (DUT), Equipment Under Test (EUT) or Unit Under Test (UUT), using automation to quickly perform measurements and evaluate the test results.









Infosec is able to provide all the required quality certificates:

#### ISO 9001 / 14001

- Infosec strives daily to offer the maximum quality in its products and services in order to satisfy its clients and partners.
- In 2007, Infosec received the ISO 14001 certification, proof of its commitment to the environment.

#### CE CERTIFICATES

- Thanks to rigorous EMC and LVD tests, every Infosec UPS System products complies with EC regulations (Except 110 V/NEMA type outlets)
- Surge protectors are certified IEC 61643-1, EN 61643-11 & EN/IEC 61643-21
- Since July 2006, all our UPS and surge protectors comply with the WEEE and RoHS directives
- EMC Test reports



Thanks to rigorous processes and management system, Infosec is proud to benefit from:

- very low product failure rate of 0.2% only
- very good value for money product ranges

# **Warranty and After Sales Services**

The standard warranty of Infosec single-phase UPS is two years (excluding batteries that have a one-year warranty for export).

Three-phase UPS are warranted for one year.

Infosec will provide your company a professional support:

- Customer Engineer Training Programs: Infosec organizes in France or in your country area some
  Technical Trainings Programs. Dedicated to explain and teach to sales or technical teams the very
  technical and best-selling points for each of our UPS and other products. These seminars are held during
  3 or 4 days and participant is given a "Technical Engineer Field Certificate" at the end and a dedicated
  online access to a kit of technical tools for product selection studied during the seminar.
- Among technical tools kits are: General introduction, Block Diagram, Mechanical Construction and wiring Diagram, Field Adjustment Guide, Trouble Shooting Guide, Test Guide and Circuit Diagram
- Technical advice: a technical team is dedicated to you so that project is easily followed by the same persons.
- Application advice: we can advise customers in specialized UPS applications to accommodate their needs. For example, UPS Application in low frequency environment, etc.





# **Infosec Worldwide Reference List**

Many customers trust Infosec around the world:

























#### **Healthare**

Al-Mutawkil Hospital Sanaa – Yemen
National Guard Hospitals – KSA
Hayat International Hospital – Oman
Rumelia Hospital - Qatar
Al-Maitami Medical Corporation – Yemen
IESS de SucumbiosIbn Sina Hospital – Yemen
Pharma Overseas - Egypt
World Health Organization Erbil - Iraq
UNHCR – Yemen
Workers Hospital of Doha – Qatar
Boston Scientific – Yemen
Al Mokhtabar Laboratories - Egypt
Yemen Sweeden Hospital - Yemen

Al-Assad Hospital Taiz - Yemen
National Anti-Doping Laboratory Doha - Qatar
Hamad Medical Corporation - Qatar
Royal Medical Service Amman - Jordan
Princess Bada'a Hospital Amman - Jordan
Baby Cord Bank - Jordan
University Jordan Hospital - Jordan

Prince Ali Bin Hussein Hospital – Jordan Prince Jalawi Hospital Al Habbara – KSA Madina Hospital Heart center – KSA Al Mutlaq Data Center / Laboratory - KSA Laboratorio Clínico Ecuamerican Qha International - Gatemala

Hasa Maternity Hospital - KSA Al Taif Skin Center - Oman Yanbu Hospital - KSA Al Amal Hospital Khobar - KSA Mayo Hospital – Pakistan Arab Center Medical - Jordan Punjab Institude of Cardiology - Pakistan National Care Hospital Riyadh - KSA ITEFAQ Hospital – Pakistan Egypt Radiology Center - Egypt Laser Refractive Institute - Colombia School of Biological Sciences of Lahore - Pakistan Pacific Pharma Ltd - Pakistan Shuakat Khanum Hospital - Pakistan Centro Especializado De Urología Fatima Mamorial Hospital - Pakistan **MOH Siddig Health Care Center - Kuwait** MOH Massilah Health Care Center - Kuwait Hama Hospital - Syria Fertility Hospital Sharjah - UAE Multipharma - Egypt Servicios Cardiológicos Integrales **Corporación Newport Pharmaceuticals** Aamal Medical – Qatar Emirates Medical Center - Oman

Smart Medical Laboratory Amman - Jordan

















































#### **Bank and Insurance**





























#### Commercial bank of Qatar - Qatar

Qatar National Bank - Qatar Bank Saudi-Fransi - KSA

Al Khaliji Bank - Qatar

Jordan Ahli Bank - Jordan

**UBL Bank** 

#### Jordan Bank- Jordan

Ethio Life & General Insurance - Ethiopia

Bank of Baghdad - Jordan

Habib Bank Limited (HBL) - Oman **Banco solidario** 

Piraeus Bank - Egyt

Arab Bank - Jordan

**Egyptian Commercial Bank - Egypt** Audi Bank - Lebanon

Medgulf Insurance - KSA

National Bank of Ethiopia – Ethiopia

Banco Solidario - Ecuador

Abu Dhabi Islamic Bank - UAE Yemen Commercial Bank - Yemen

> Arab Islamic Bank - Jordan Medicare Insurance - Egypt

Central Bank of Sudan - Sudan

Al Rajhi Bank - KSA National Bank of Fujairah - UAE

Alwafa Insurance - KSA

Kenya Re Insurance – Kenya Banco GNB - Paraguay

Standard Chartered Bank - UAE

Corpanca - Colombia

Yemen Gulf Bank - Yemen

Yemen Islamic Insurance Co - Yemen

Amman Insurance Co - Jordan

**United Insurance Company - Yemen** 

Agricultural Bank - Yemen Oman Arab Bank - Oman

Bank Alfalah Karachi - Pakistan

Banco Internacional - Ecuador

Bank of Khartoum - Sudan

KASB Bank Karachi - Pakistan

Savua Insurance Co. - Sudan

Escort Bank - Pakistan

Cooprogreso - Ecuador

Doha Bank - Qatar

Al Rajhi Bank Group - Jordan Sudan Financial Service Company - Sudan





















































































#### Telecom

Alcatel Lucent - Egypt **Omantel - Oman** 

Jordan Mobile Telephone Services (Zain Group) – Jordan Middle East Telecommunication Company LLC - Oman Etisalat - UAE Alkan -Egypt

Jordan Telecom (Orange Group) - Jordan

Rom Telecom - Romania

Summit Group - Egypt

MTN - Yemen

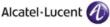
Umniah - Jordan

**British Telecom** 

Comunicaciones Gold Partner

**Deutsche Telecom** 

Yemen Telecom Corp. - Yemen O.I.S. Telecomunicaciones - Colombia





























Hilton Double Tree Doha - Qatar Mövenpick – Jordan

Shangri La - Oman

Stay Bridge Hotel Riyadh - KSA Saint-Regis Doha - Qatar Kempinski – Jordan

Intercontinental Hotel - Jordan Magic Life Sharm El Sheikh - Egypt

Oryx 4 Stars Hotel Airport Doha - Qatar Kahramana Hotel Sharm El Sheikh - Egypt

Royal Meridien Abu Dhabi - UAE Riviera Hotel - Qatar

Fujairah Rotana Hotel - UAE Shangri-La Abu Dhabi - UAE Laguna Vista Hotel Sharm El-Sheikh - Egypt Taj Hotel Sanaa – Yemen Hayat Plaza Doha - Qatar

> Mercure Al Saed Taiz - Yemen Hilton Al Anood Riyadh - KSA Stay Bridge Hotel Riyadh - KSA



































#### Universities

## American University of the Middle East - Kuwait **Instituto Geofísico**

Bausher International School Dhofar University - Oman

Arab Academy School Doha - Qatar

American University of Sharjah - UAE French School of Abu Dhabi - UAE University of Science and Technology - Yemen

Abu Dhabi University - UAE

Al-Balga'a University Derash University Yarmouk Uninversity - Jordan

The City School Lahore - Pakistan

King Abdullah University Of Sciences - KSA

Mirs International University (MIU) - Banha University - Suez Canal University - Cairo University - Egypt Prince Mohammed Bin Fahd University Khobar - KSA Universidad Nacional de Colombia - Colombia

> Fourat University – Syria American University of Cairo (AUC) - Egypt

> > KFUPM Telecom room - KSA

Universidad Manuela Beltran - Colombia





























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#### **Utilities and Government**

Electricité de France (EDF Group) - France **Kurdistan Regional Government - Iraq** 

Lusail Development Sewage Systems - Qatar

**Egypt Armed Forces - Egypt** 

M6 - France

Supreme Council of Health & MOH - Qatar **Emirates Airline Training Center - UAE** 

General Directorate of Gendarmerie - Jordan

Ministry of Finance - Oman

**United Nation Erbil - Iraq** 

Ashghal - Qatar

Suez Group - Qatar & Oman

Emirates Post - UAE

Rwanda Housing Authority - Rwanda

Federal PPPDS - Ethiopia

ADEWA - UAE

Sharjah Police - UAE

Ministry of Interior - KSA, Syria,

**SNCF - France** 

ACP Autoridad del Canal de Panama

Saudi Post - KSA

Ministerio De Agricultura

Contraloría General De La Republica

Ministry of Manpower - Oman

Jizan Military City - KSA

Acerias Paz Del Rio

**Pacific Rubiales** 

Jordanian Duty Free Shops Co - Jordan

National Assembly - Kuwait **Ministry of Communication** 

Supreme Constitutional Court

Ministry of Culture - Ethiopia

Instituto Ecuatorieno de Seguridad Socia Radio Panduit

Syria TV - Syria

Instituto Costarricence de Electricidad

Muscat Municipality - Oman

World Food Program – Iraq and Yemen Ministry of Education - Oman

Majan Electricity Distribution - Oman

Ministry of Tourism

His Majesty Palace - Oman

Electricity Distribution Co EDCO - Jordan **UNICEF - Ethiopia** 

Garco Publicidad Cúcuta

Corte Suprema de Justicia

Serbian Police

Ministry of Internal Affairs

Romanian Border / Helmeu Police

Ministry of Agriculture & Municipal Affairs

Ministry of Education - Oman, Ethiopia... Ministry of Justice, Transport, Agriculture - Egypt

Avianca – Colombia

Ministry of Health - KSA

Lebanese Army - Lebanon





















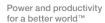


























Excelsior Communit College































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#### **Industries**

**EADS - France** Saint Gobain - France Thales - KSA

Facelco - Colombia

Qatar Aluminium - Qatar Schlumberger - Oman

TAQA Group - Iraq

Shell - Oman and Qatar **Alstom** 

Petroleum Development Oman-Oman Matrix Energy Systems Sohar Aluminium - Oman

Dassault

Qatar Petroleum- Qatar Iron & Steel Company - Egypt **Total Parco - Pakistan** 

Transportes Alianza - Colombia

Exxon Mobil - Egypt

Al Fardan Group - Qatar

K&N Foods - UAE Hocol - Colombia

Lab Instruments Itda - Colombia Electrónica Industrial - Colombia

#### **Toyota**

Marhaba Aviation - UAE Castañeda Muñoz Ingeniería Civil - Colombia Proelco - Colombia Oman Oil Company - Oman

Renault

Occidental Petroleum Corporation - Ecuador Bus Ingeniería - Colombia Saudi Aramco - KSA SABIC - KSA

Fujairah Oil Refinery Co, Ltd - UAE

**INTROSA S.A. - Guatemala** 

National Drilling & Services Co LLC - Oman **Digital Company** 

Sterling Electromechanical - UAE

Telepunto electrónica - Colombia Jamaica Observer - Jamaica

Saudi Arabian Glass Co. Ltd. - KSA

Jopetrol – Jordan **Robinson International - Panama** 

Baker Hughes (GE Group) - Qatar

Oil Refineries & Petroleum Industries CO - Oman





























































#### Other critical environments





























Civil Aviation - Qatar, Egypt & KSA **Nuclear Elements Authority - Egypt** Transguard (Emirates Group) - UAE

Panorama Mall Muscat - Oman Olympic Airways - Greece

Bogota Airport / Carthagena Airport DHL Ports of Dugm and Salalah - Oman

ToushMedia

Doha International Airport - Jordan Securitas - UAE

General Intelligence Department – Jordan Saud Bahwan Automotive LLC Group – Oman

**Ariane Space - France** 

Foreign Information Agency

Bonnans - France

Military Simulator Amman - Jordan

Carrefour/Hyperstar - Pakistan, Greece and Kuwait

J.FLEISCHMAN - Paraguay Zoetis

Pizza Urbana - Paraguay Govt. Institute of commerce

Agaba Container Terminal ACT (AP Moller) - Jordan Tawar Mall and Gulf Mall Doha – Qatar

CencoSud – Colombia

**IKEA** 

**Aerospaciale** La Mie Câline - France **BUT** 

PM Office – Al Bayyan Palace - Kuwait Point P

Tartous Port Authority - Syria

G4S - Oman and Qatar

United Sates Embassy in Amman - Jordan Airport International Group P.S.C.

Cooprogreso

**Dream Land** 

Lattakia Port Authority - Syria International Quality Retrievex

King Fahad Airport of Dammam - KSA

**FNAC** 

Al Bahah Airport - KSA Ras Tanura Port - KSA

Cadena Comercial OXXO - Mexico

Saudi Airlines - KSA

Khartoum Airport – Sudan

Aspire Zone - Qatar

Bureau Veritas - Guatemala

Maritime Authority – Egypt

































